

For a confidential discussion contact

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SYDNEY **PERTH** **MELBOURNE** **BRISBANE** **ADELAIDE**



OUR NATIONAL TEAMS

Pioneer Hardware provide professional merchandising specialists across Australia.

In our business people are our product.

It's important we source, train and retain only the best to represent us and our suppliers.

We offer different service models; from Multi-Supplier Team Merchandisers to dedicated Sales Merchandising Specialists.

Our teams throughout the country take pride in wearing the Pioneer green and gold.

OUR SPECIALIST SERVICES

- ASR Experts
- Cloud Based Reporting
- Dedicated Merchandising Specialists
- Hardware Industry Focused
- In-Store Demonstrations and Training
- Multi-Supplier Teams
- New Store Set Ups
- Special Projects
- State Based Relay Teams
- State Based Management Nationally

OUR VISION AND VALUES

PASSIONATE INTEGRITY OUTSTANDING NURTURING ENJOYMENT ENTERPRISING RECOGNITION

OUR COMPANY VISION

"As a national team we strive to DELIVER EXCELLENCE by having STOCK ON SHELF as we lead the Australian market in Hardware Sales & Merchandising.

This has been our focus since 1992."

Kerry Smith, Company Founder



OUR COMPANY VALUES

"We live our values from the top down to ensure our suppliers receive outstanding service, our team have an enjoyable and rewarding place to work and our business achieves fantastic results nationally."

Michael Sutton, General Manager

